



Leader Profile

Abhijit Zutshi

Mr. Abhijit Zutshi is Chief Commercial Officer of Biocon Limited with overall responsibility for its Generics business Commercial operations.

In his over two decades at Biocon, Abhijit has had successful stints in diverse roles across marketing, sales, business development and portfolio selection for both small molecules and biologics.

Prior to assuming his current role, Abhijit served as the Commercial Head of Global Generic Formulations and was instrumental in leading and growing the Formulations business across geographies since its inception.

He was instrumental in setting up the commercial infrastructure in the U.S. for Biocon's formulation business in the USA and was involved in the successful launch of the Company's first generic formulation in the country in 2017.

Abhijit had also previously headed Biocon's North American operations where he was responsible for B2B sales, marketing, and business development of the Company's entire portfolio of bulk drugs and biosimilars.

Before joining Biocon, Abhijit worked with Pfizer as a product specialist for their specialty products division.

He has a bachelor's degree in Pharmaceutical Science with a major in Pharmacology and a Diploma in Business Management. He also attended Harvard Business School's Program for Leadership Development program.

